

J-Point™

Product Highlights

Flexible

Adaptable

- ◆ Easy-to-use front end processing of your student payments.
- ◆ Improves security and control of student payments and departmental deposits.
- ◆ Reduces labor cost and enhances student service through fast payment processing.
- ◆ Integrates with student and financial applications to provide real time inquiries and transaction updates.
- ◆ Improves management of business office with robust reporting.
- ◆ Allows processing of payments when student and financial applications are not available through off-line capabilities.
- ◆ Provides for integration of technologies such as credit/debit card processing, receipt printers, bar code scanners and cash drawers.
- ◆ Ensures high availability and quality of operations with a mission critical application fully supported by SalePoint.
- ◆ Utilizes today's open technologies, providing maximum flexibility in hardware and configurations.



SALEPOINT®

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Leading colleges and universities have looked to SalePoint since 1988 for easy to use, fast student payment processing through a front end application that interfaces in real time to your student financial applications.

J-Point is a real time cashiering solution that improves business office operations. It was designed for ease of use and fast transaction processing. J-Point supplements current information systems by providing a robust and reliable front-end payment processing application.

Our design minimizes the keystrokes needed to complete a transaction and prompts cashiers through the transaction rather than presenting a screen full of confusing information. J-Point automates functions that the cashier would often have to do manually, making the cashier's job easier and allowing them to focus on serving students rather than entering data and performing computer operations.

Through application controls, errors in data entry are reduced. Cashiers are prevented from entering incorrect data such as account numbers not on file. Transactions do not end up in suspense, eliminating the need to research errors.

Office managers can see the activity of cashiers at all times and determine the level of authority that can be given to each cashier. J-Point tracks cashiers through individual accountability totals allowing them to work on various workstations throughout the day and still balance to their individual transactions.

J-Point incorporates audit controls that include a unique transaction number for each transaction, controls the manner in which transactions can be processed, authorization levels for various classes of employees, special reports to research and analyze transaction history, and ways to balance.

Since transactions are processed in real time, all users of the student information system know immediately when a student has paid. This eliminates delays in allowing students access to campus services while batch payment records are processed.

New users of J-Point quickly learn how to use the system due to its simple operation and clear prompting. This reduces training costs and allows less experienced personnel to function as cashiers. Manager password controls are required on secured operations preventing individual cashiers from performing unauthorized functions.

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Service Highlights

- ◆ Our toll-free, seven day-a-week Help Desk, in combination with IBM On-Site Maintenance provides your cashiers with one-call, total support.
- ◆ A key factor in a successful installation is the quality of the system delivered to each location. As our customers will attest, SalePoint has one of the highest quality system-staging departments in the industry.
- ◆ The key advantage of SalePoint's approach to customer service is the ability of your cashiers to make one call to solve any problem relating to the cashiering system.
- ◆ Technical support personnel are available to you, on demand, to assist you in tailoring your system through parameters to meet your specific requirements.
- ◆ SalePoint has a full-time staff of experienced professional software engineers and consultants skilled in a wide variety of areas, including operating systems, communications, and other applications. Through software maintenance, you can be assured that problems will be resolved promptly, and that you will always be able to take advantage of the latest features of new releases.
- ◆ All software you receive is verified by SalePoint's Quality Assurance Department. We have automated testing techniques that assist us in verifying system functionality, and well-documented test cases that validate everything from receipt appearance; to report totals; to the accuracy of the electronic journal.

The Platform

J-Point runs on the most widely used operating systems: Windows XP, Windows 2003 and Windows 2000. We utilize Oracle™ 9i for the database and Crystal Reports™ 11.0 for report writing.

The Architecture

Written in Java™ and utilizing HTML, J-Point is very flexible. Your own in-house staff can make modifications.

If custom programming is needed, the architecture allows for Rapid Application Development. This minimizes the time and costs associated with changes.

The Features

- ◆ Real-time record access from the host or hosts.
- ◆ Accepts multiple types of fee payments in a single transaction.
- ◆ Hot-key ability to toggle to multiple hosts.
- ◆ Credit/Debit authorization and electronic draft capture.
- ◆ OCR, magnetic stripe and barcode scanning.
- ◆ Cash/form of payment balancing for maximum cash control.
- ◆ Secure register lock.
- ◆ Superior audit control and trailing.
- ◆ Flexible tender handling, including split tendering, user defined tender types and complete document validation/franking.
- ◆ Numerous administrative functions: open drawer, paid-ins and paid-outs, check cashing, cash drawer loans and pick-ups and training mode.
- ◆ Web based access to reports.
- ◆ Interfaces to leading student information and financial applications used in higher education today.



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