

## J-Point™ Product Highlights

- Handles all business office transactions with increased accuracy, including electronic departmental deposits and check cashing.
- Accesses and updates billing and receivables, assessments, financial records and other records.
- Improves customer service while handling a greater number of transactions with less staff.
- Offers increased processing speed by performing all transactions at one cashiering workstation, including host-based applications.
- Minimizes training time, reducing costs and increasing staffing flexibility.
- Keeps a complete audit trail with electronic journal capability and comprehensive, flexible reporting.
- Accepts all types of tax and fee payments in a single transaction.
- OCR, magnetic stripe and barcode scanning.
- Credit/debit authorization and electronic draft capture.
- Cash/form of payment balancing for maximum cash control.
- Flexible tender handling, including split tendering, user-defined tender types and complete document validation/franking.



**Leading municipalities have looked to SalePoint since 1987 for easy to use fast payment processing through a front end application that interfaces real-time to your financial applications.**

SalePoint has been successfully implementing cashiering systems for public sector agencies – county treasurers, tax collectors and auditors, municipal finance departments and other municipal agencies, public utility agencies, and municipal and district court systems – since 1987.

**Ease-of-use and Speed.** SalePoint's transaction sets in the cashiering workstation software are prompt-oriented as you tab from field to field, so operators are neither confused nor slowed by looking at a screen full of data. All transactions operate in a similar manner – so when you learn on transaction, you've learned them all. The goal of the system is to help all staff members perform as well as the best employee. It's designed so that inexperienced operators have help available.

**Audit Trail.** An extensive audit trail of everything that happens at the cashiering workstations is maintained in an electronic journal.

**Security.** The system has complete security in the application as well as through communications to ensure that only authorized individuals can access functions, menus, programs, reports and data.

**Flexibility.** Through the powerful parameter-based transaction set in J-Point, users can tailor the system to meet specific transaction processing needs without custom programming.

The J-Point transaction set offers you innovative and unique capabilities unavailable on previous generations of cashiering workstations. All transactions are user-definable through a transaction definition module. This makes it easy to personalize each transaction to meet unique client requirements without custom programming.

Using Microsoft Windows OS, JAVA and HTML, J-Point is the leading public sector cashiering solution in the market today, and can handle all the cashiering transaction-processing requirements for your agency – both now and well into the future.



# J-Point™ Service Highlights

- Our toll-free, seven day-a-week Help Desk, in combination with IBM On-Site Maintenance provides your cashiers with one-call, total support.
- Your calls are answered quickly, and in most cases your problem is solved instantly. If the Help Desk Representative is unable to solve a non-hardware problem, the call is immediately referred to a qualified technical support individual, project manager or software engineer.
- Technical support personnel are available to you, on demand, to assist you in tailoring your system through parameters to meet your specific requirements. In addition, they are available to answer any questions you many have regarding hardware, operating systems, communication, and application software.
- SalePoint has a full-time staff of experienced professional software engineers and consultants skilled in a wide variety of areas, including operating systems, communications, and other applications.
- Through software maintenance, you can be assured that problems will be resolved promptly, and that you will always be able to take advantage of the latest features of new releases.
- All software you receive is verified by SalePoint's Quality Assurance Department. We have automated testing techniques that assist us in verifying system functionality, and well-documented test cases that validate everything from receipt appearance; to report totals; to the accuracy of the electronic journal.

## On-Line Cashiering Solutions

### *The Platform*

J-Point runs on Windows Operating Systems and uses IBM's WebSphere. We utilize Oracle or Microsoft SQL Server for the database and Crystal Reports for report writing.

### *The Architecture*

Written in Java and utilizing HTML, J-Point is very flexible. Your own in-house staff can make modifications.

If custom programming is needed, the architecture allows for Rapid Application Development. This minimizes the time and costs associated with changes.

### *The Features*

Real-time record access from the host or hosts.

Accepts multiple types of fee payments in a single transaction.

Hot-key ability to toggle to multiple hosts.

Credit/Debit authorization.

OCR, magnetic stripe and barcode scanning.

Cash/form of payment balancing for maximum cash control.

Secure register lock.

Superior audit control and trailing.

Flexible tender handling, including split tendering, user defined tender types and complete document validation/franking.

Numerous administrative functions: open drawer, paid-ins and paid outs, check cashing, cash drawer loans and pick-ups and training mode.

Web based access to reports.

Interfaces to leading information and financial applications used in municipalities today.



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