



SALEPOINT®

**On-Line Cashiering Solution with
Plus or Banner Interface
from SunGard Higher Education**

SalePoint and SunGard Higher Education have been strategic partners for over fifteen years. We teamed with SunGard Higher Education to enable our leading cashiering software to work seamlessly with SunGard's Plus and Banner products. SalePoint's J-POINT cashiering software is a SunGard approved and recommended solution for its client institutions.

J-POINT supplements the Plus and Banner cashiering functionality in the following ways:

- Minimizing keystrokes, J-POINT speeds transaction processing to reduce student lines.
- By integrating hardware options with the application, J-POINT provides the ability to read student ID cards, credit cards, debit cards, and student bills.
- With its client/server architecture, each J-POINT workstation can continue to serve students even when the Plus or Banner server is not available.
- J-POINT screens prompt the cashier through each step of the transaction, making the product easy to use, thus reducing training time and allowing the use of less skilled employees.
- Multi-tasking workstations increase cashier utilization. Cashiers can run J-POINT, Plus, or Banner applications, word processing software, spreadsheet software and email – all on the same workstation.
- J-POINT incorporates audit trails (unique, numerically controlled receipt numbers with cashier ID's and time/date/stamps) as well as key manager controls to increase security and control of transactions.
- J-POINT users have found that they can balance and close out their day's work in a much shorter time.
- J-POINT includes fast debit and credit card processing integrated with the software to eliminate separate stand-alone credit authorization terminals allowing reduction in merchant services fees.
- Internal controls in J-POINT prevent cashiers from taking additional bad checks from individuals with a history of NSF checks.
- J-POINT, based on the latest Windows operating system, JAVA, and Oracle, is open and flexible, and supports interfaces to other campus systems.
- J-POINT is completely vendor supported. We provide a toll-free support line; on site IBM hardware maintenance; and dial-in capability.



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