



Torex™ Retail-J-POS is the easy-to-deploy, adaptable technology solution that seamlessly integrates retail store operations so you always deliver compelling shopping experiences to your customers.

The challenge

The consumer today is looking for a whole new experience from retailers. For example, a mother reserves a jacket for her son on the web, then purchases it in a local store, where her son can try it on. A man stops by the local grocery to pick up bread and milk on his way home from work. He avoids waiting behind the woman with two large carts of groceries by using self checkout – scanning the items himself, and quickly paying by credit card. Are you meeting these types of expectations? Or are you falling behind because your systems are too unwieldy to adapt to the rapid changes in retail? You could be missing opportunities to please your customers while your competitors offer:

- Speedy and accurate checkouts
- Complete product and brand availability in stores and online
- Personalised promotions on sales floors and at point of service (POS)
- Self-service for queue busting
- Redemption of gift cards and online coupons at all locations

Define customer experience with Torex Retail-J-POS

Torex Retail-J-POS enables you to rapidly develop and deploy the strategic technologies that help you deliver superior sales and service. Our solution seamlessly integrates POS and retail applications, business systems and databases across your entire organisation. As a result, your enterprise, even when it spans multiple continents, operates as one agile, fully networked value chain.

Adapt to the rapid advances in retail technology and outpace the competition with the powerful capabilities, delivered by Torex Retail-J-POS including:

- Next-generation POS systems such as mobile devices and kiosks
- Contact-less payment
- Integrated in-store and online shopping
- Advanced security controls

- Enterprise- and store-wide reporting of sales and stock
- International and multilingual support for taxes, currencies and compliance
- Complete inventory management and rapid stock replenishment

Torex Retail-J-POS lets you focus less on technology and more on your core retail operations: merchandising, marketing and pleasing your customers.

The solution

Torex Retail-J-POS combines innovative retail applications into one flexible, scalable and feature-rich platform. It is designed especially for large and medium-sized retailers and backed by over 20 years of Torex retail and technology expertise.

The complete retail management platform

Torex Retail-J-POS provides all the core capabilities needed for controlling POS and back-office operations. Out of the box, it provides powerful, comprehensive functionality, so you'll never have to write thousands of lines of custom code to launch a new location or introduce technology innovations at your existing stores.

Open technology

Torex Retail-J-POS is designed with open databases, industry-compliant standards and the principles of Service Oriented Architecture (SOA). It integrates with a wide range of industry-standard operating systems, databases, application servers and middleware. As a result, you can continue to enjoy the benefits of your current business systems without an expensive, wholesale change to your infrastructure.

Because the platform is developed with Java, it is operating system-independent and hardware-independent to enable quicker deployment and simpler maintenance. Java's modular, object-oriented programming (OOP) model lets you rapidly develop applications and re-use existing code. Including over 6,000 Retail Foundation Classes, our solution enables you to continuously advance along the innovation curve.

Flexibility and scalability

Torex Retail-J-POS is highly configurable, so you can easily adapt it to your company's IT environment without painful customisation efforts. You can tailor your core applications to suit your organisation's processes and requirements completely within the Estate Manager, the platform's intuitive, browser-based interface.

The Torex Retail-J-POS Estate Manager provides full central management capabilities from anywhere with web access. IT professionals can propagate changes throughout all your stores quickly and securely – no matter how many locations you operate.

The next generation of POS

Our solution includes a variety of flexible user-friendly POS options. You can choose the right one for your organisation or for individual stores, departments or employees. Or you can use the POS user interface builder to configure your own custom applications.

Intuitive interfaces

Little to no instruction is required with our POS systems, which bring temporary employees up to speed quickly and save training costs. Additionally, you can configure POS applications that emulate traditional and familiar touch-screen operations.

Mobile devices

Torex Retail-J-POS supports personal shopping with compatible cell phones, PDAs, tablets and other hand-held devices. Wireless integration also enables:

- Comparing brands and prices in the aisle
- Browsing products and attributes
- Completing transactions on the sales floor or at the main register
- Recording CRM information with Bluetooth® recognition
- Inquiring about stock online with browser-based programs



Contact-less payments

On-the-go shoppers want to check out as quickly as possible. When you offer purchasing with smart cards, key fobs and other RFID-enabled devices, you increase buying frequency and customer loyalty.

Advanced loss prevention

Protect your inventory, receipts and your customers with:

- Biometric sign-on for the most secure authentication and authorisation
- Alerts that contact you about irregular activities
- Structured workflows that reduce operator error
- Payment Card Industry Data Security Standards (PCI DSS) compliance
- Secure Electronic Funds Transfer (EFT)

International and multilingual support

Our solution supports a wide range of localisation libraries for the languages, taxes and currencies of numerous nations, including the Euro. You can ensure that you maximise receipts and achieve compliance with local and European Union regulations.

New sales opportunities with POS

The Torex Retail-J-POS platform also enables you to increase revenues at POS with sophisticated application engines that:

- Deliver promotions and extend special offers
- Provide loyalty bonuses and rewards
- Sell and reload gift cards
- Redeem coupons and manage third-party offers

Back-office productivity

Success depends not only on the actions of employees and managers on the sales floor but also on the effective management of people and processes behind the scenes. Torex Retail-J-POS integrates customer-facing operations with the back office so that the store functions cohesively and productively.

Inventory and supply chain management

Back-office staff can use the system to place orders to replenish dwindling stock and identify items that are not selling to control carrying costs. Comparing sales and returns data with inventory information from the warehouse or local storage, you can create graphs, charts and other visual representations to analyse stock levels. With Torex Retail-J-POS, you can make sure your shop is never out of the products that are in demand.

Pricing control

Setting correct prices is challenging when a product can be sold with accessories, as part of a bundle, with a service contract or as a special offer. When several employees at different locations are involved in the decision-making, mistakes are more likely. To reduce errors, Torex Retail-J-POS allows you to define clear workflows that guide users through complex pricing options.

In addition to linking your support staff and processes with POS, our back-office applications provide:

- Real-time sales and transaction auditing
- A standard reporting suite
- Cash and receipts management
- Interfaces with payroll, workforce and other store business systems
- Web and email distribution of alerts and reports

Integrated websites and stores

Whether your customers shop online or in your store, they demand the same high-quality service and engaging experience. If they buy from your website, they expect conveniences such as product pick-up from their local outlet.

Torex Retail-J-POS helps you align your channels with capabilities to:

- Share business rules and workflows.
- Express a consistent look and feel.
- Offer a comparable range of products.
- Honour the same prices and promotions.

Achieving results now

Deploying Torex Retail-J-POS upgrades your core retail operations capabilities quickly and efficiently. One large retail customer rolled it out successfully to 350 stores in less than three months.

Our solution's modular, OOP design simplifies maintenance and development to lower your total cost of ownership. In cases where customers extended the platform's out-of-the-box functionality, they reported that the custom code written was less than 1% when compared with the solution's core code.

When you implement Torex Retail-J-POS, as some of the top retailers have, we're confident you will also realize:

- Greater returns on investment from your existing business systems
- Increased enterprise-wide efficiencies from standardised processes and systems
- Reduced technology costs with web-based information delivery
- More sales from POS promotions and loyalty programs
- Healthier margins from sales of more premium products
- Lower inventory-carrying expenses with more effective supply management
- New revenue generation through web and in-store synergies
- Greater customer satisfaction

To learn more about Torex Retail-J-POS, please contact marketing@torexretailna.com.

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About Torex

With more than 20 years experience, Torex is the leading European-based global provider of proven, best-in-class solutions that help over 7,000 customers provide a defining customer experience in the retail, petroleum and convenience, fast moving consumer goods, and leisure, food & beverage markets.

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Defining customer experience