

Product Highlights

- Reduces training time and costs with intuitive graphical user interface.
- Increases customer service and satisfaction with a comprehensive retail transaction set.
- Improves business focus with advanced in-store reporting and inquiries.
- Increases efficiency in store management with fully integrated POS and back office functionality.
- Stays on top of today's dynamic retail environment with multi-channel retailing support.
- A safe environment for every user with full-function security controls.
- Adapts easily to your store's requirements with transaction flexibility.
- Supports multiple hardware and software platforms for optimal store configuration.

Trovato provides retailers with a high-value, full-function, point of sale solution.

THE FLEXIBLE AND ECONOMICAL SOLUTION

Retailers today need cost-effective store solutions that improve customer service, are easy to use, and ensure transaction integrity, while optimizing operations. SalePoint's Trovato combines an industry-proven point of sale transaction set with the latest PC development technologies to provide a flexible, economical solution.

INCREASE EFFICIENCY

Retail store managers must juggle a myriad of administrative tasks, drive sales to meet plan and provide excellent customer service. Trovato frees managers from the physical back office by giving them the ability to perform all of these tasks on the sales floor terminal. Trovato's "hot key" feature allows a manager to quickly toggle to register mode to ring a sale—without any delay to the customer. By effectively automating basic managerial functions, Trovato provides the store manager with additional flexibility to interact with customers at any time.

PRECISION ANALYSIS

Trovato provides accurate and timely information, enabling store managers to respond to sales and customer service issues immediately. Real-time item movement data improves inventory management decisions by reporting on fast-moving and slow-moving items. This critical information will help you increase item turnover and reduce markdowns. Trovato offers a rich set of in-store management reports that include flash sales and sales performance by associate. All of Trovato's on-line inquiry and reporting tools display actionable and timely information in an easy-to-understand format.

GREATER VALUE

Trovato includes many features and functions as part of the base package and affords corporate support staff with the capability to manage the transaction set by line-of-business or on a store-by-store basis. The Host Chain Management feature of Trovato offers the ability to make transaction changes quickly without costly software modifications.

"Trovato gives us an unmatched enterprise-wide point of sale platform at an affordable price."



*Increase
Profitability*



*Reduce
Inventory*



*Thousands
of Installations*

TAILORED TO YOUR NEEDS

Most features and functions of the standard Trovato POS package can be tailored to your specific requirements by adjusting system parameters. This process moves the standard Trovato package to a custom application that eliminates costly customization charges. Your home office controls the available register functions and enforces consistency among stores.

ADVANCED TECHNOLOGY

Trovato has been developed for the Microsoft Windows 2000 suite of products, and is powered by an advanced relational database management environment to support its information retrieval and transaction capturing requirements. In the retail sector, Sybase's industry-leading mobile database and enterprise synchronization technology is optimized for solving mission-critical retail business needs. These include capturing frontline customer information at the point of sale, integrating data with enterprise systems to provide a panoramic view of the retail business, and improving information sharing between head office and store locations to enable retailers to react instantly to market changes.

FULL SERVICE SUPPORT

SalePoint has built a reputation for quality by offering full service and support. From our training, documentation, installation, project management, custom programming and toll-free, seven-day-per-week Help Desk and On-Site Maintenance, we deliver a store solution that you can trust to support today's requirements without compromising future needs.

A COMPANY YOU CAN TRUST

SalePoint has installations in over 12,000 retail stores worldwide. With over 25 years of experience, SalePoint has earned a reputation in the specialty retail industry worthy of your trust.

CHECKLIST

- Supports IBM SurePOS, DigiPoS and HP hardware and peripherals
- Supports PC Cash Drawers
- Windows XP, 2000, OPOS, Sybase, Powerbuilder based
- Field-proven cashiering interface facilitates transaction processing
- Full-featured register functionality
- PABP Validated certified credit, pin debit and check authorization
- Gift card authorization
- Parameter-driven personalizations



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